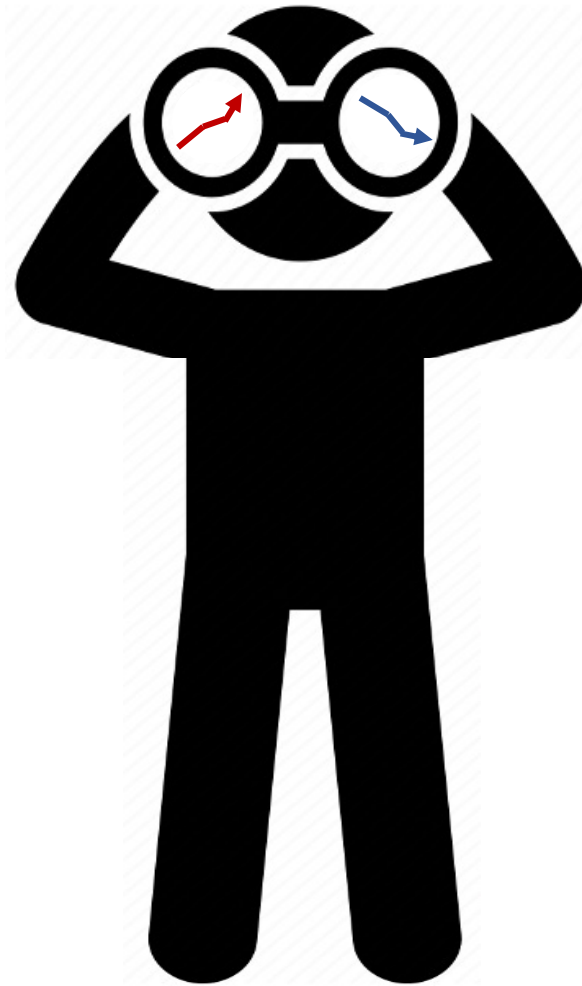


Here comes the ESSER
fiscal cliff. Lots to cover
during this budget season
and beyond

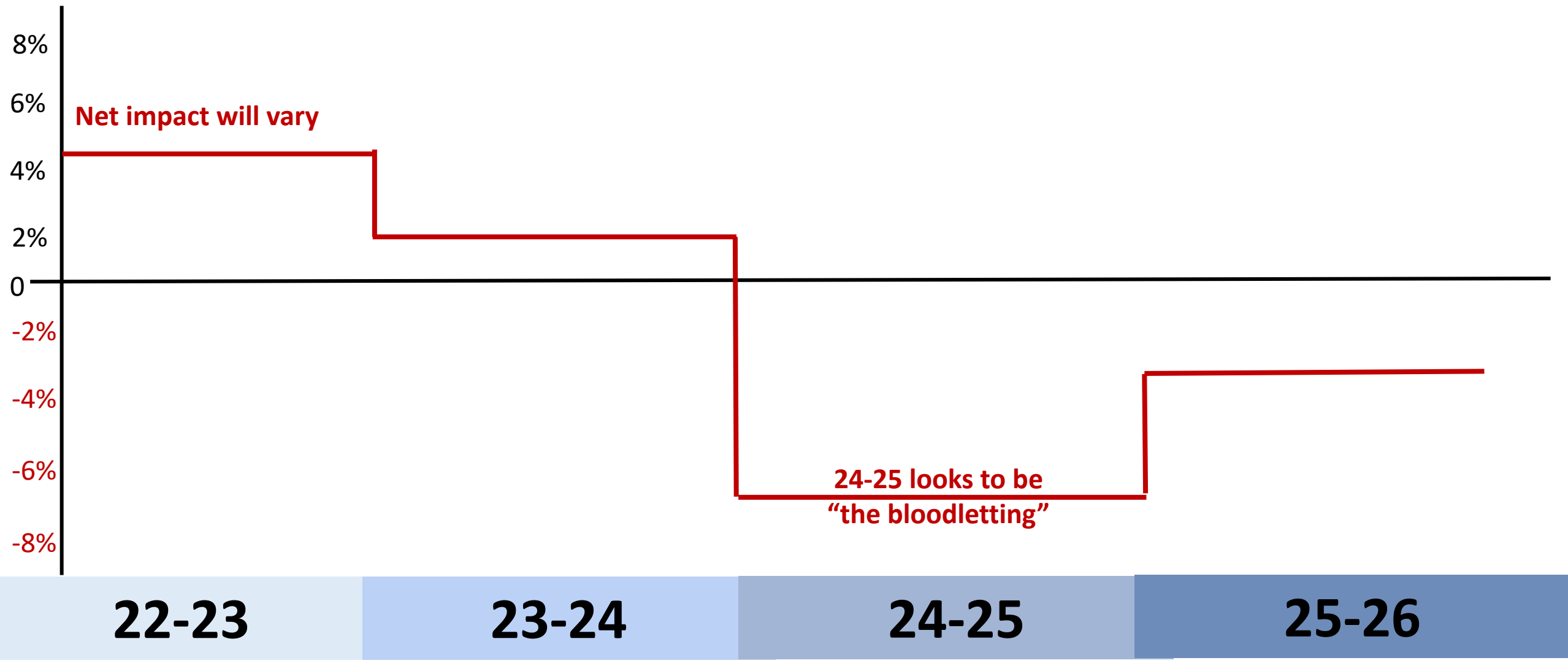
April 4, 2024



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The net impact of four atypical financial shocks on public education

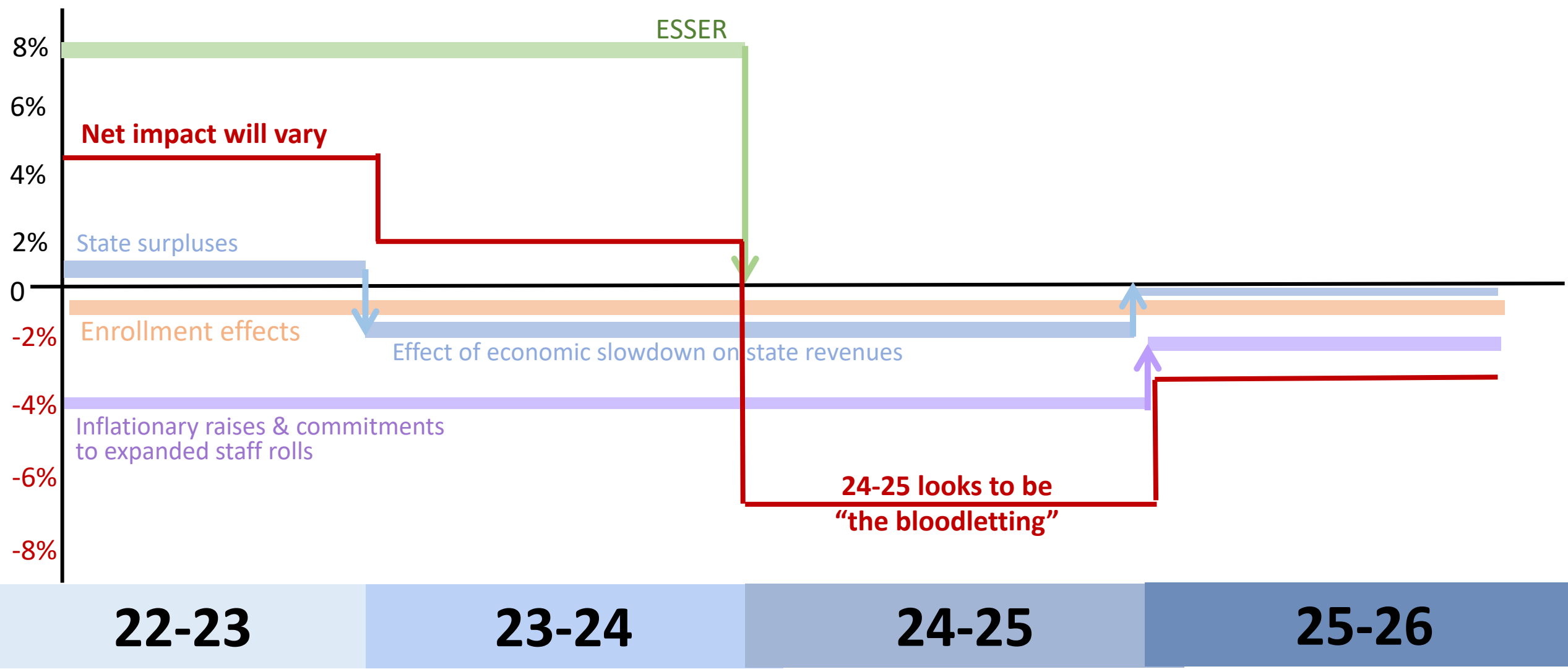


Four atypical financial shocks coming to a district near you...

1. ESSER is boosting spending but then ends abruptly 9/24
 - Most at risk: Districts using ESSER for recurring financial commitments via budget backfilling, new hires or permanent raises.
2. Enrollment declines mean fewer revenues in the long run
 - Most at risk: Urban districts. Districts closed longer. Northern states.
3. Inflation, labor scarcity, & new hiring are driving up recurring commitments
 - Most at risk: Those offering permanent raises that are larger than typical (typical is ~1-2% on top of 3% via step/column increases) and those growing their staff rolls.
4. An economic slowdown would affect growth in state revenues
 - Most at risk: Districts that are more dependent on state revenue (or in states more affected by economic slowdowns).



Timing and magnitude of atypical financial effects on typical budgets

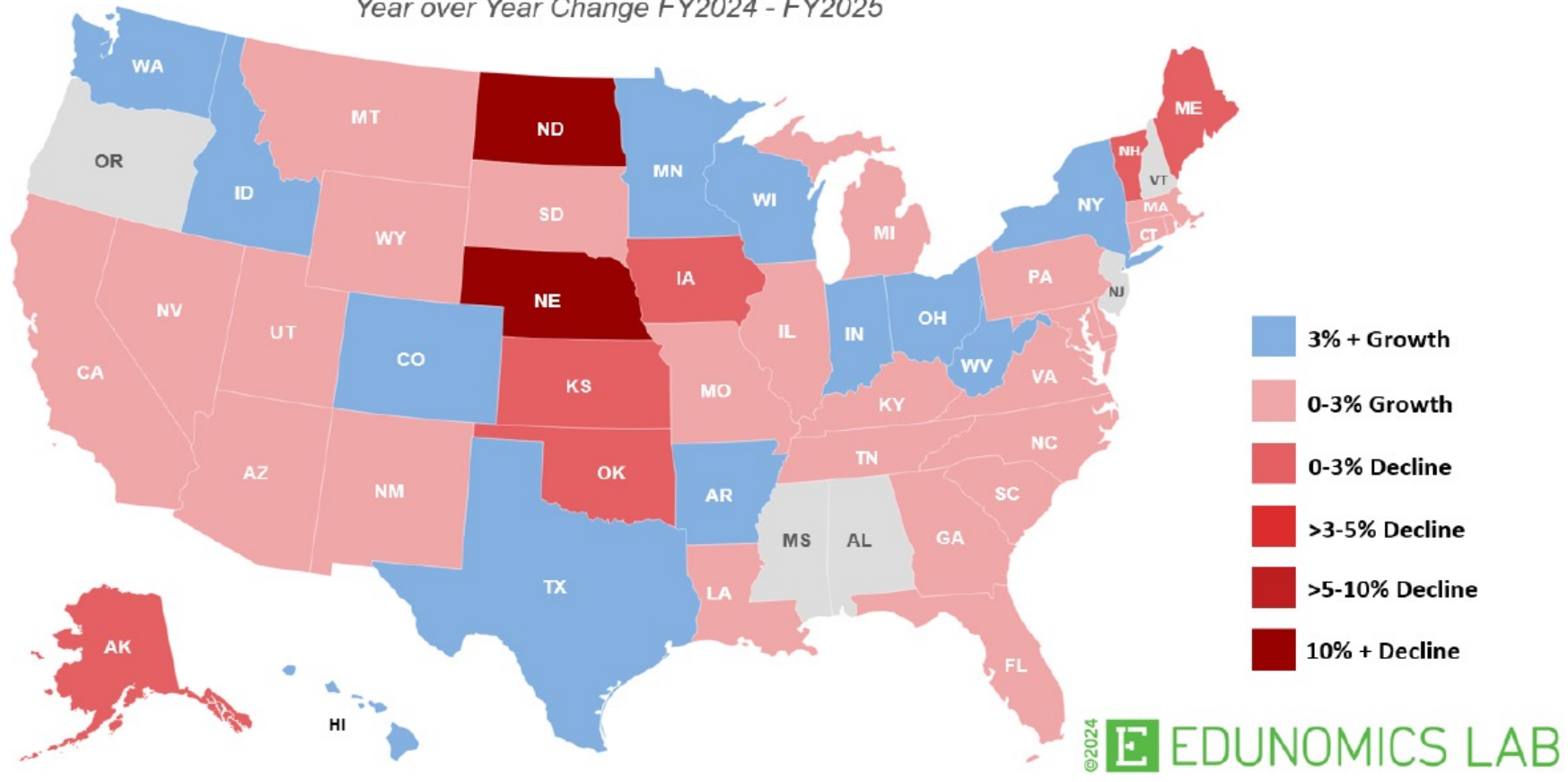


State revenue likely can't replace ESSER: FY23 to FY24 growth in state general fund revenues is slowing

After nearly a decade of strong growth in state ed revenues (>4%),
FY24-25 growth in General Fund revenues is slowing.*

State General Fund Revenue Estimates

Year over Year Change FY2024 - FY2025



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Where will the cliff be *steepest*?

High poverty districts

Low poverty districts

- ✓ Got more ESSER per pupil
- ✓ Left a larger share of ESSER to spend down in the last year.

→ Financial disruption will hurt our most vulnerable students.



Where will the cliff be *steepest*?

Districts that used ESSER
for pay raises or to hire
more staff

- ✓ Districts struggle to downsize labor costs

Districts that used ESSER for
facilities projects

➔ That said, facilities upgrades
don't close gaps in math



Where will the cliff be *steepest*?

Districts with declining enrollments

Districts with growing enrollments

- ✓ Enrollment drives state/local \$ creating a double whammy
- ✓ Districts hate hate hate closing schools



Some districts have eye-popping ESSER III sums left to spend

Stockton, CA = 13% spent (\$136M remaining)

Bakersfield City, CA = 20% spent (\$112M remaining)

Boston, MA = 44% spent (\$155M remaining)

Springfield, MA = 28% spent (\$112M remaining)

Newark, NJ = 38% spent (\$110M remaining)

Camden, NJ = 30% spent (\$80M remaining)

Milwaukee, WI = 4% spent (\$488M remaining)

Green Bay Area, WI = 18% spent (\$36M remaining)

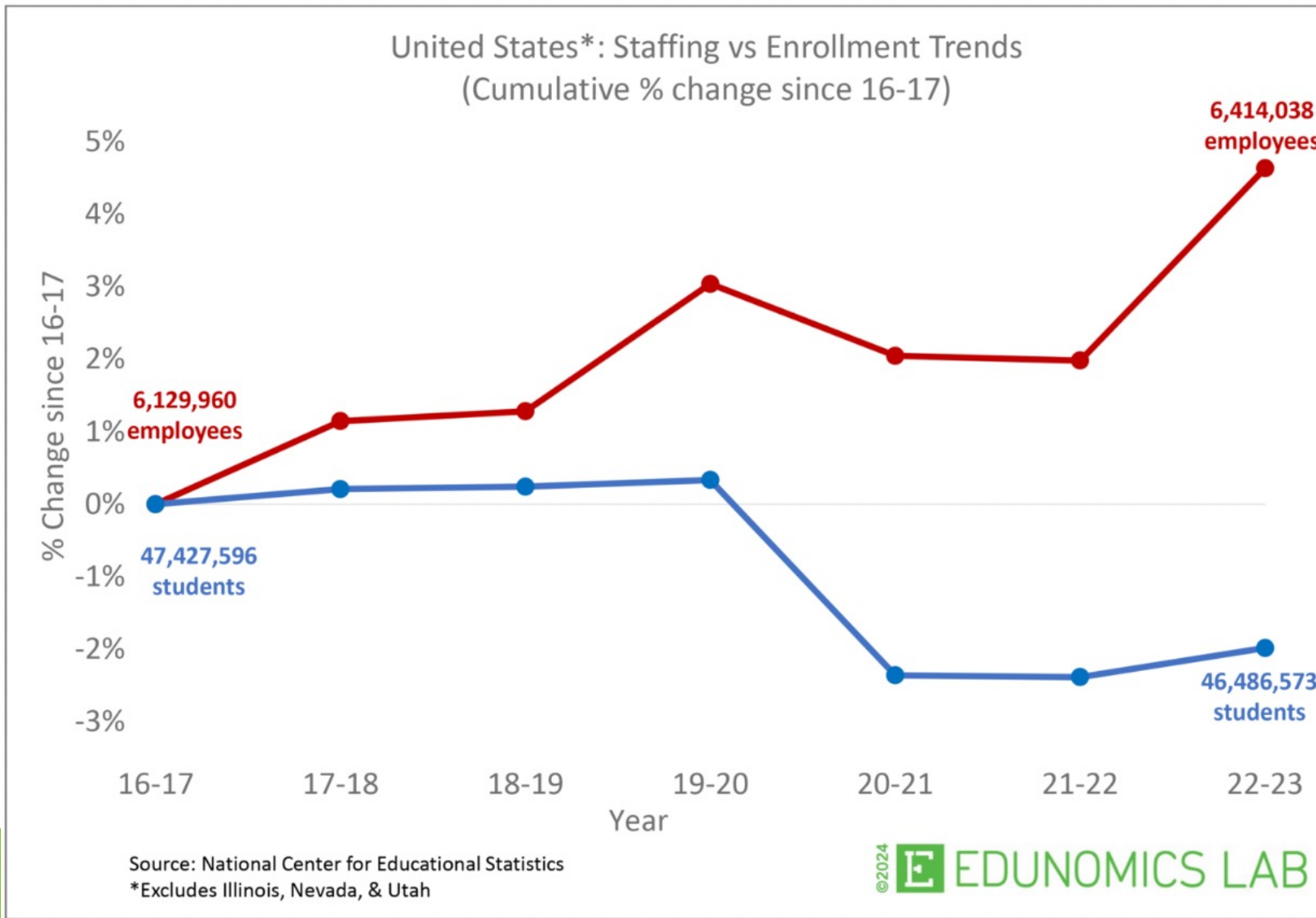
Visit our ESSER Expenditure Dashboard to find district-by-district spending

<https://edunomicslab.org/esser-spending/>

If districts don't spend ESSER down by 9/2024, \$ goes back to the feds

Can SEAs do more to support (or nag...or badger...) districts in these last 6 months?

On average, districts have added staff while losing students.



In some districts, ESSER funds became a revenue source that worked to backfill budgets during enrollment declines.

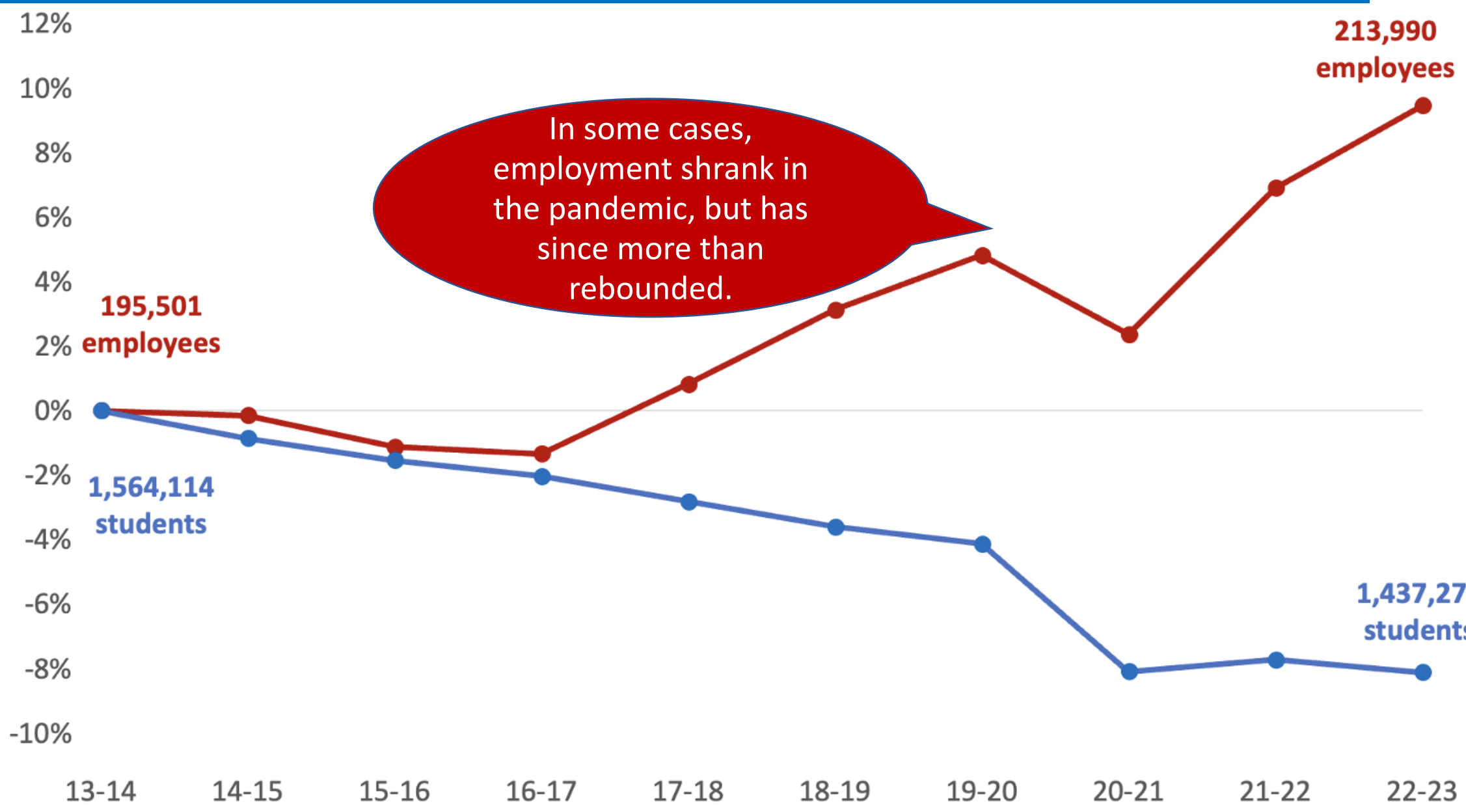
View many more district or state graphs or make your own at edunomicslab.org/staffing-v-enrollment-trends



In Michigan staffing is up 9%, while enrollment is down 8% over the last decade

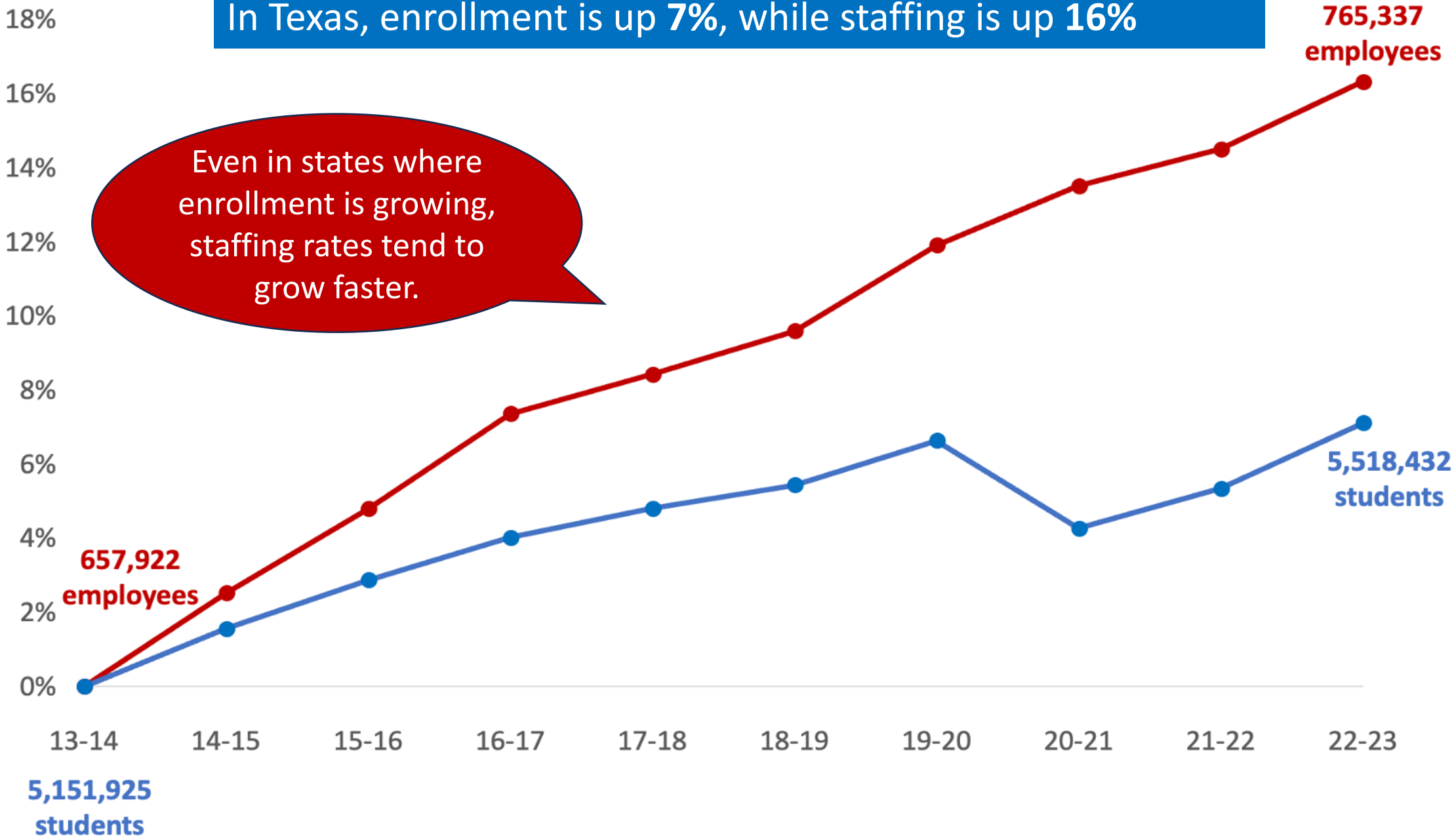
Michigan:

Cumulative percent change in staffing and enrollment since 2013-14



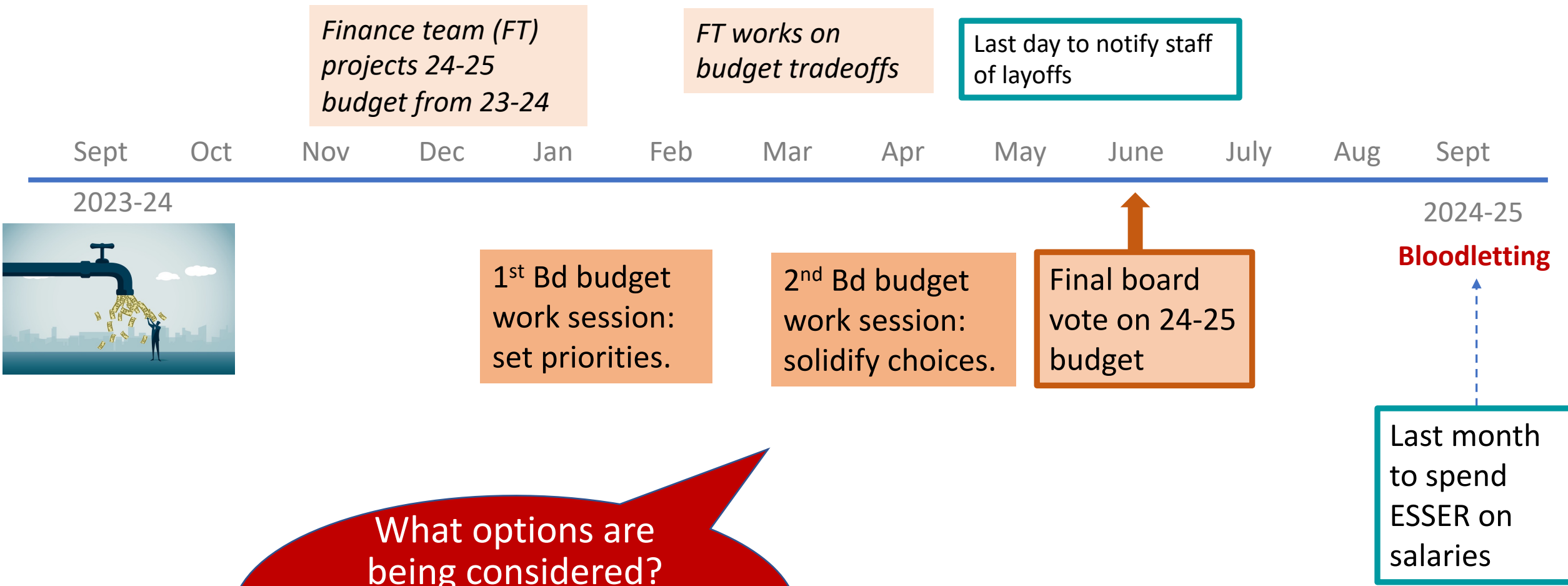
In some cases, employment shrank in the pandemic, but has since more than rebounded.

In Texas, enrollment is up 7%, while staffing is up 16%



Even in states where enrollment is growing, staffing rates tend to grow faster.

Timeline for *known* budget cutting decisions



What options are being considered?
Hint: there's always more than one option possible.



Which choice permits recovery to continue?

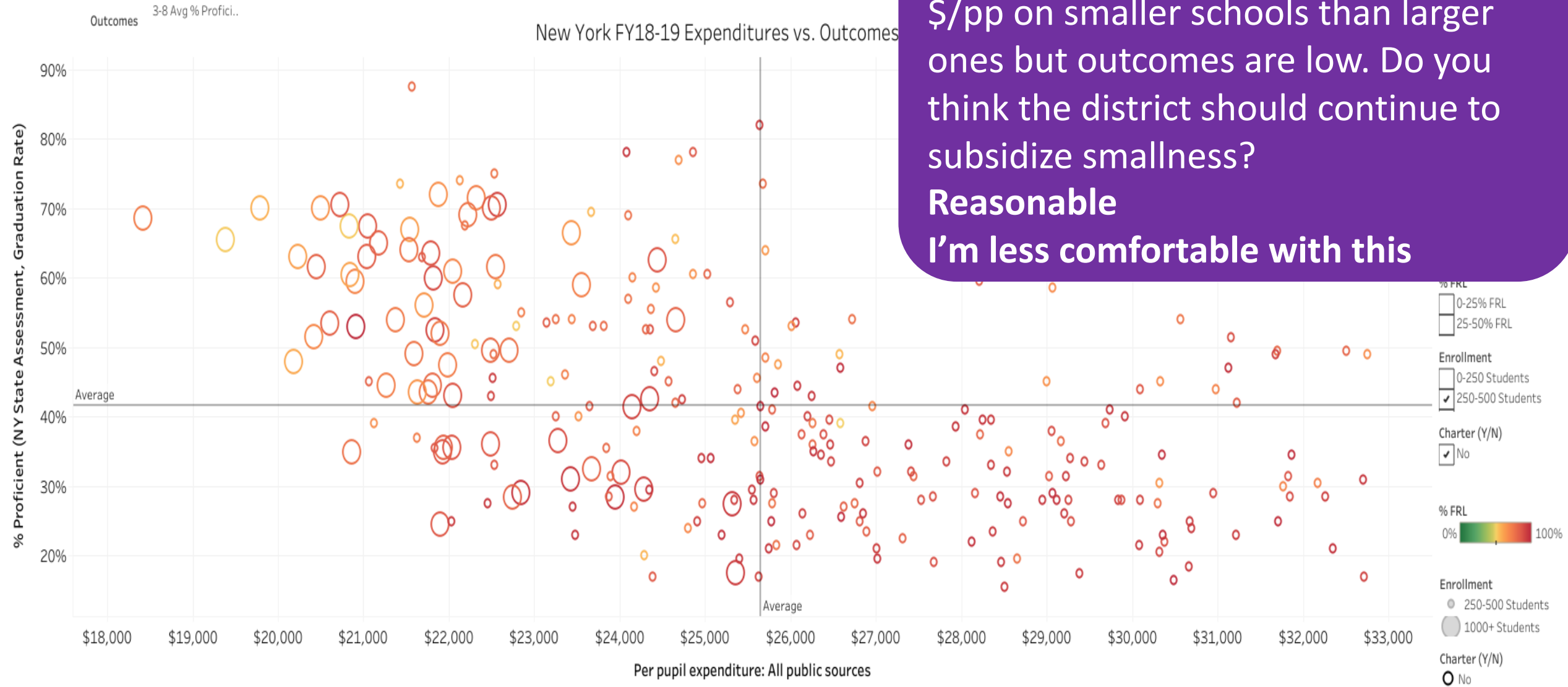
With ESSER ending, a district must cut \$60K from a lower performing school.

POLL Which would you prefer?

- A. Cut the reading coach (\$100K) and invest \$40K via a tutoring vendor instead.
- B. Eliminate a 2nd grade teacher (\$100K), raising 2nd grade classes from 18 to 24, and reinvest the \$40K savings in summer boot camps.
- C. Eliminate two aides that help in math classes (saving \$80K) and invest \$20K savings in Khanmigo (an AI-driven math tutoring app for use in class).
- D. Eliminate the librarian (\$100K), and pay \$40K for an aide to cover the library.



POLL: NYC spends substantially more \$/pp on smaller schools than larger ones but outcomes are low. Do you think the district should continue to subsidize smallness?
Reasonable
I'm less comfortable with this



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Using productivity data • Strategically allocate resources • District resource allocation

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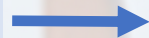


4 stages of *hurried* budget cutting

Gaps > 2-3% often require **cuts to LABOR**

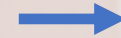
Freeze

- Freeze hiring, travel, pro-cards
- Permit contracts to expire
- Dip into reserves
- Postpone maintenance
- Delay payments
- Offer early retirements



Trim from the top

- Trim contracts, payments to community partners
- Eliminate PD days, prep time
- Cut central administrative positions
- Squeeze supplies and any non-labor expenses
- Consolidate dept.'s



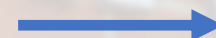
Negotiate

Propose:

- Alter benefits
- Salary adjustments
- Reduce days/furloughs



Depending on success above



Labor reduction

Larger staff layoffs: elective staff, librarians, academic coaches, core teachers